## CONTRACT



**WLWT** 1700 Young Street Cincinnati, OH 45202 (513)412-5000

www.wlwt.com

And:

Crossroads Media 66 Canal Center Plaza Suite 555 Alexandria, VA 22314

	Contract / Re	vision		Alt Order #	ł · · · · · · · · · · · · · · · · · · ·
	938061	1		06258244	
Product	· · · · · · · · · · · · · · · · · · ·				
CROSSROADS GPS 30S					
Contract Dates	Estimate #				
07/31/12 - 08/06/12	862				
<u>Advertiser</u>			Ог	ginal Date	/ Revision
Crossroads GPS			C	8/07/12	/ 08/07/12
	Billing Cycle	Billing	Cal	endar	Cash/Trade
	EOM/EOC	Broado	ast		Cash .
	Station	Accour	nt E	xecutive	Sales Office
	WLWT	Mica H	ans	en	HRP -Washingto
	Special Hand	ing			
•	Demographic				
	Adults 25+				
	10				-
	IDB#	Adverti	ser	Code	Product Code
		12	•		11

Agency Ref

•		Spots/	•		
*Line Ch Start Date End Date Description	Start/End Time Days	Length Week	Rate Typ	e Spots	Amount
N 1 WLWT08/03/12 08/03/12 OLYMPICS DAYTIME	OLYMPICS DAYTI	:30	NN	A 1	\$1,000.00
Class of Time - Immediately Pre-emptible without notice  Start Date	<u>Rate</u> \$1,000.00				
D 2 WLWT08/03/12 08/03/12 Late News Olympics	Late News	:30	NM	1 0	\$0.00
N 3 WLWT08/03/12 08/03/12 5-530p M-F news	5-530p	:30	NV	1 1	\$625.00
Class of Time - Immediately Pre-emptible without notice  Start Date	<u>Rate</u> \$625.00				
N 4 WLWT08/03/12 08/03/12 5-6a news	5-6a	:30	NM	1 1	\$150.00
Class of Time - Immediately Pre-emptible without notice  Start Date End Date Weekdays Spots/Week  Week: 07/30/12 08/05/121 1	<u>Rate</u> \$150.00				
N 5 WLWT08/03/12 08/03/12 6-630p M-F news	6-630p	:30	NM	1 1	\$1,200.00
Class of Time - Immediately Pre-emptible without notice  Start Date End Date Weekdays Spots/Week  Week: 07/30/12 08/05/121 1	<u>Rate</u> \$1,200.00				
N 6 WLWT08/03/12 08/03/12 NBC Today Show	7-9a	:30	. NM	1 1	. \$3,000.00
Class of Time - Immediately Pre-emptible without notice  Start Date End Date Weekdays Spots/Week  Week: 07/30/12 08/05/121 1	<u>Rate</u> \$3,000.00				
D 7 WLWT08/06/12 08/06/12 OLYMPICS DAYTIME	OLYMPICS DAYTI	:30	NM	0	\$0.00
D 8 WLWT08/06/12 08/06/12 Late News Olympics	Late News	:30	NM	0	\$0.00
D 9 WLWT08/06/12 08/06/12 5-530p M-F news	5-530p	:30	NM	0	\$0.00
D 10 WLWT08/06/12 08/06/12 5-6a news	5-6a	:30	NM	0	\$0.00
D 11 WLWT08/06/12 08/06/12 6-630p M-F news	6-630p	:30	ŇM	0	\$0.00
D 12 WLWT08/06/12 08/06/12 NBC Today Show	7-9a	:30	NM	0	\$0.00
D 13 WLWT08/06/12 08/06/12 OLYMPICS M-SU PRIME	OLYMPICS M-SU I	:30	NM	0	\$0.00
D 14 WLWT08/04/12 08/04/12 OLYMPICS M-SU PRIME	OLYMPICS M-SU I	:30	NM	0	\$0.00

(\* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise, on contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Four weeks advance cancellation notice is required unless otherwise specified.

Hearst television inc, does not discriminate in the sale of advertising time, and will accept no advertising which is placed with an intent to discriminate on the basis of race or ethnicity. Advertiser hereby represents and warrants that it is not purchasing broadcast air time under this advertising sales contract for a discriminatory purpose, including but not limited to decisions not to place advertising on particular stations on the basis of race or ethnicity.



Contract / Revision Ait Order# 938061 06258244

Contract Dates Product Estimate# 07/31/12 - 08/06/12 CROSSROADS GPS 30 862

Advertiser Original Date / Revision 08/07/12 / 08/07/12 Crossroads GPS

		Spots/	•		
*Line Ch Start Date End Date Description	Start/End Time Days	•	Rate Type	Spots	Amount
D 15 WLWT08/05/12 08/05/12 Late News Olympics	Late News	:30	NM	0	\$0.00
N 16 WLWT 08/02/12 08/02/12 OLYMPICS DAYTIME	OLYMPICS DAYTI	:30	NM	1	\$1,000.00
Class of Time - Immediately Pre-emptible without notice  Start Date End Date Weekdays Spots/Week  Week: 07/30/12 08/05/121 1	<u>Rate</u> \$1,000.00				
N 17 WLWT 08/02/12 08/02/12 Late News Olympics	Late News	:30	NM	1	\$3,000.00
Class of Time - Immediately Pre-emptible without notice  Start Date End Date Weekdays Spots/Week  Week: 07/30/12 08/05/121 1	<u>Rate</u> \$3,000.00		•		
N 18 WLWT08/02/12 08/02/12 5-530p M-F news	5-530p	:30	NM	1	\$625.00
Class of Time - Immediately Pre-emptible without notice Start Date End Date Weekdays Spots/Week Week: 07/30/12 08/05/121 1	<u>Rate</u> \$625.00				
N 19 WLWT08/02/12 08/02/12 5-6a news	5-6a	:30	NM	1	\$150.00
Class of Time - Immediately Pre-emptible without notice <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 07/30/12 08/05/121 1	<u>Rate</u> \$150.00				
N 20 WLWT08/02/12 08/02/12 6-630p M-F news	6-630p	:30	NM	1	\$1,200.00
Class of Time - Immediately Pre-emptible without notice <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 07/30/12 08/05/121 1	<u>Rate</u> \$1,200.00				
N 21 WLWT 08/02/12 08/02/12 NBC Today Show	7-9a	:30	NM	1	\$3,000.00
Class of Time - Immediately Pre-emptible without notice <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 07/30/12 08/05/121 1	Rate \$3,000.00				
N 22 WLWT 08/02/12 08/02/12 OLYMPICS M-SU PRIME	OLYMPICS M-SU I	:30	NM	1	\$12,000.00
Class of Time - Immediately Pre-emptible without notice <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> . <u>Spots/Week</u> Week: 07/30/12 08/05/121 1	<u>Rate</u> \$12,000.00				
D 23 WLWT 07/31/12 07/31/12 OLYMPICS DAYTIME	OLYMPICS DAYTI	:30	NM	0	\$0.00
D 24 WLWT 07/31/12 07/31/12 Late News Olympics	Late News	:30	NM	0	\$0.00
D 26 WLWT 07/31/12 07/31/12 5-6a news	5-6a	:30	NM NM	0	\$0.00
D 27 WLWT07/31/12 07/31/12 6-630p M-F news	6-630p	:30	NM	0	\$0.00
D 28 WLWT 07/31/12 07/31/12 NBC Today Show	7-9a	: :30	. NM	0	\$0.00
D 29 WLWT 08/01/12 08/01/12 OLYMPICS M-SU PRIME	OLYMPICS M-SU I	:30	NM	0	\$0.00
N 30 WLWT08/01/12 08/01/12 OLYMPICS DAYTIME	OLYMPICS DAYTI	:30	NM	1	\$1,000.00
Class of Time - Immediately Pre-emptible without notice  Start Date	<u>Rate</u> \$1,000.00	. 100			
N 31 WLWT08/01/12 08/01/12 Late News Olympics	Late News	:30	NM	1	\$3,000.00
Class of Time - Immediately Pre-emptible without notice <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 07/30/12 08/05/121 1	<u>Rate</u> \$3,000.00				
N 32 WLWT08/01/12 08/01/12 5-530p M-F news	5-530p	:30	NM	1	\$625.00
Class of Time - Immediately Pre-emptible without notice <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 07/30/12 08/05/121 1	<u>Rate</u> \$625.00			i I	

(\* Line Transactions: N = New, E = Edited, D = Deleted)

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www.wlwt.com



Contract / Revision | Alt Order # | 06258244 |

Contract Dates | Product | Estimate # | 07/31/12 - 08/06/12 | CROSSROADS GPS 30 862

 Advertiser
 Original Date / Revision

 Crossroads GPS
 08/07/12 / 08/07/12

*Line Ch Start Date End Date Description	Start/End Time	Spots/ Days Length Week	Rate TypeS	pots	Amount
Start Date End Date Weekdays Spots/Week	Rate				
N 33 WLWT08/01/12 08/01/12 5-6a news	5-6a	:30	· NM	1	\$150.00
Class of Time - Immediately Pre-emptible without notice <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 07/30/12 08/05/121 1	<u>Rate</u> \$150.00				
N 34 WLWT08/01/12 08/01/12 6-630p M-F news	6-630p	:30	NM	1	\$1,200.00
Class of Time - Immediately Pre-emptible without notice  Start Date End Date Weekdays Spots/Week Week: 07/30/12 08/05/121 1	Rate \$1,200.00		•		• ,
N 35 WLWT08/01/12 08/01/12 NBC Today Show	7-9a	:30	NM	1	\$3,000.00
Class of Time - Immediately Pre-emptible without notice <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 07/30/12 08/05/121 1	<u>Rate</u> \$3,000.00				
N 36 WLWT08/02/12 08/02/12 NBC Today Show	7-9a	:30	NM	1	\$3,000.00
Class of Time - Immediately Pre-emptible without notice <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 07/30/12 08/05/12T 1	<u>Rate</u> \$3,000.00				
N 37 WLWT08/01/12 08/03/12 OLYMPICS DAYTIME	OLYMPICS DAYTI	:30	NM	5	\$5,000.00
Class of Time - Immediately Pre-emptible without notice  Start Date End Date Weekdays Spots/Week  Week: 07/30/12 08/05/12	<u>Rate</u> \$1,000.00	-			
D 38 WLWT08/06/12 08/06/12 OLYMPICS DAYTIME	OLYMPICS DAYTI	:30	NM	0	\$0.00
N 39 WLWT08/01/12 08/01/12 OLYMPICS M-SU PRIME	OLYMPICS M-SU I	:30	NM	1	\$12,000.00
Class of Time - Immediately Pre-emptible without notice  Start Date End Date Weekdays Spots/Week  Week: 07/30/12 08/05/12w 1	<u>Rate</u> \$12,000.00	•			
N 40 WLWT08/03/12 08/03/12 OLYMPIC ZONE	OLYMPIC ZONE	:30	· NM	2	\$6,000.00
Class of Time - Immediately Pre-emptible without notice  Start Date End Date Weekdays Spots/Week  Week: 07/30/12 08/05/12F 2	<u>Rate</u> \$3,000.00				
N 41 WLWT08/03/12 08/03/12 OLYMPICS M-SU PRIME	OLYMPICS M-SU	:30	NM	2	\$24,000.00
Class of Time - Immediately Pre-emptible without notice  Start Date End Date Weekdays Spots/Week  Week: 07/30/12 08/05/12F 2	<u>Rate</u> \$12,000.00			-	
N 42 WLWT08/03/12 08/03/12 5-6a news	5-6a	:30	, NM	1	\$150.00
Class of Time - Immediately Pre-emptible without notice <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 07/30/12 08/05/12F 1	<u>Rate</u> \$150.00				
N 43 WLWT08/03/12 08/03/12 5-530p M-F news	5-530p	:30	NM	1	\$650.00
Class of Time - Immediately Pre-emptible without notice  Start Date End Date Weekdays Spots/Week  Week: 07/30/12 08/05/12F 1	<u>Rate</u> \$650.00				
N 44 WLWT08/03/12 08/03/12 NBC Today Show	7-9a	:30	NM	2	\$6,000.00
Class of Time - Immediately Pre-emptible without notice  Start Date End Date Weekdays Spots/Week  Week: 07/30/12 08/05/12F 2	<u>Rate</u> \$3,000.00				
N 45 WLWT08/03/12 08/03/12 6-630p M-F news	6-630p	:30	NM	1	\$1,200.00
Class of Time - Immediately Pre-emptible without notice			I		

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Contract / Revision Alt Order# 938061 06258244 Contract Dates Estimate # Product CROSSROADS GPS 30 862 07/31/12 - 08/06/12

Original Date / Revision <u>Advertiser</u> 08/07/12 / 08/07/12 Crossroads GPS

			Spots/				
*Line Ch Start Date End Date Description	Start/End Time	Days	Length Week	Rate	Type	Spots	Amount
Start Date         End Date         Weekdays         Spots/Week           Week: 07/30/12         08/05/12        F         1	<u>Rate</u> \$1,200.00						
N 46 WLWT08/03/12 08/03/12 OLYMPICS DAYTIME	OLYMPICS DAYTI		:30		NM	2	\$1,950.00
Class of Time - Immediately Pre-emptible without notice <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 07/30/12 08/05/12F 2	<u>Rate</u> \$975.00						
	,	·	Totals			36	\$95,875.00

Time Period	# of Spots	Gross Amount	Net Amount
07/30/12 -08/03/12	36	\$95,875.00	\$81,493.75
Totals	36	\$95,875.00	\$81,493.75

Signature:	Date:	
- · g. · · · · · · ·		

## AGREEMENT FORM FOR NON-CANDIDATE/ISSUE ADVERTISEMENTS

Station and	Location:				Date
<sub>I.</sub> Stephanie	Maroney				
	st station time cond	erning the follo	wing issue:		
Crossroads C	SPS (Grassroots	Policy Strate	gies)		
	·				
	Time of Day,				
Broadcast	Rotation or	Days	Class	Times po Week	er Number of Weeks
Length	Package			Week.	OI WEEKS
Total Char	ges:				
<u> </u>					
This broadcast t	ime will be used by	r: Crossroa	ds GPS		
		·			
Does the p	rogramming elating to any	(in whole o political n	r in part) on atter of n	communic ational in	pate "a nportance?"
	☐ Yes			× No	

importance," list the name of the	unicates a message relating to any ne legally qualified candidate(s) t date(s) of the election(s) (if appli	the programming	
For programming that "commu importance," attach Agreed Up	nicates a message relating to any on Schedule (Page 3)	political matter o	f national
I represent that the payment for	r the above described broadcast t	ime has been furn	ished by:
	New York Ave. NW, Washing rer Steven Law- Board Cha		
and you are authorized to annot furnishing the payment, if other	unce the time as paid for by such than an individual person, is:	person or entity.	The entity
a corporation; a com	mittee; 🗵 an association; 🗌	or other unincor	porated group.
	ses of the chief executive officers below (may be attached separatel)		authorized
	ISCRIMINATE OR PERMIT D THE PLACMENT OF ADVERT		ON ON THE BAS
	mless the station for any damages		
lvertisement(s). For the above-	ay ensue from the broadcast of the stated broadcast(s), I also agree	e to prepare a sci	ript,
anscript, or tape, which will be fore the time of the scheduled	e delivered to the station at leas broadcasts.	t <u>24</u>	
TO BE ŞI	GNĘD BY ISSUE ADV	ERTISER	
7/30/12 Str	MMy	703-299-17	60
Date	Signature	Contact Phone I	Number
TO BE SIGN	NED BY STATION REI	PRESENTAT	TIVE
Accepted	Accepted in Part		Rejected
Signature	Printed Name		Fitle

## AGREEMENT FORM FOR NON-CANDIDATE/ISSUE ADVERTISEMENTS

Station and Location:		Date:
I. Stephanie Maroney		
do hereby request station time conc	erning the following issue:	
Crossroads GPS (Grassroots	Policy Strategies)	
Time of Day, Broadcast Rotation or	Days Class	Times per Number
Length Package		Week of Weeks
Total Charges:		
This broadcast time will be used by	v∴ Crossroads GPS	•
This bloadcast time will be used by	y. <u>01000100000 01 0</u>	
		<u> </u>
Does the programming	(in whole or in part) o	communicate "a
Does the programming message relating to any	(in whole or in part) o political matter of n	communicate "a ational importance?"